



MARKETPULSE

Deal activity is being driven in part by low unemployment which makes it hard for businesses to grow organically. **The prediction is the current market will be over within the year.**

... [Full Report](#)

Sellers waiting on the fence should consider going to market before the market flips.

Multiples continue to remain strong in all categories, at or near market peaks in some industries. **We do not predict additional multiple growth in 2019.**

	2018	2017
	Q4	Q4
MEDIAN MULTIPLE PAID (SDE)		
<\$500K	2.0	2.0
\$500K-\$1MM	2.8	2.5
\$1MM-\$2MM	3.3	3.1
MEDIAN MULTIPLE PAID (EBITDA)		
\$2MM - \$5MM	4.4	4.3
\$5MM - \$50MM	5.8	5.5

Check out this [link on our Exit Planning Services](#).

To discuss the current market conditions in your industry right now:-

Call Direct: **604.347.8138**

or

Email me: neil@exitthisway.ca

Neil Thomson, CBI

Managing Partner

[Continue the conversation](#)



Buy Side M&A Advisory

We are seeking the proverbial 'needle in a haystack'. That requires moving a lot of hay.

Proactive Acquisition Search Services - PASS

With the power of our retained search program, our expert team will aggressively identify businesses that match your criteria & lead them to a successful closing.

We create a plan tailored to your needs and budget. Harness a team with decades of experience & proven results. Call us to learn more or get started.

Neil Thomson | 604-347-8138 | [Exit This Way Consulting](#) | [Email](#)

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STAY CONNECTED

