

## Lower Private Mid Market Update

Hello Neil,

### WELCOME NEW PARTNERS

Exit This Way Consulting ("ETWC") is excited to announce the addition of 2 new Partners to the firm, Addison Bazian and Rob Shouldice, effective immediately.



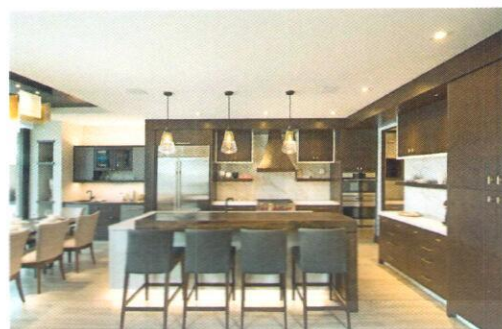
Addison Bazian, [Click here](#)



Rob Shouldice, [Click here](#)

**New Listing: Custom High End Cabinet Manufacturer - For Sale**

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Call Direct: 250.870.6615

or

Email: [neil@exitthisway.ca](mailto:neil@exitthisway.ca)

[Neil Thomson](#), M&AMI

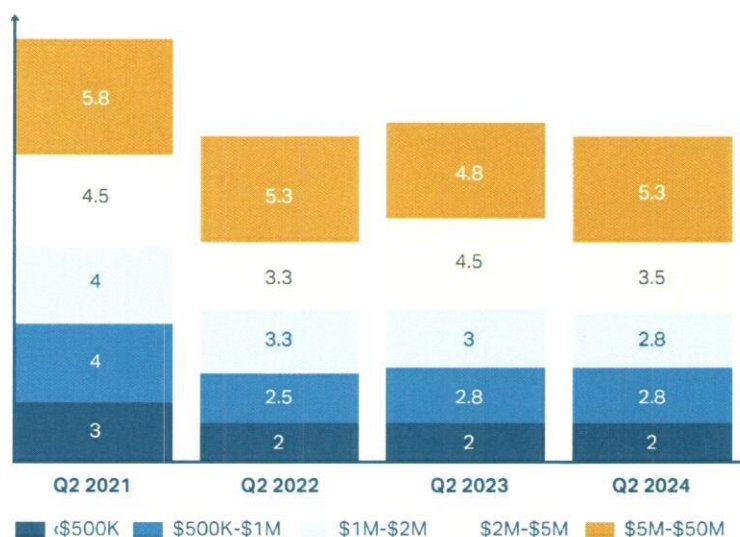
Managing Partner

## 2Q2024 Multiples

The M&A market overall remains resilient, especially for businesses valued over \$5MM. The \$5M-\$50M segment has maintained relatively high multiples, indicating continued strong buyer interest in larger lower middle market companies.

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### MEDIAN MULTIPLES YEAR-OVER-YEAR, Q2 2021-2024



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