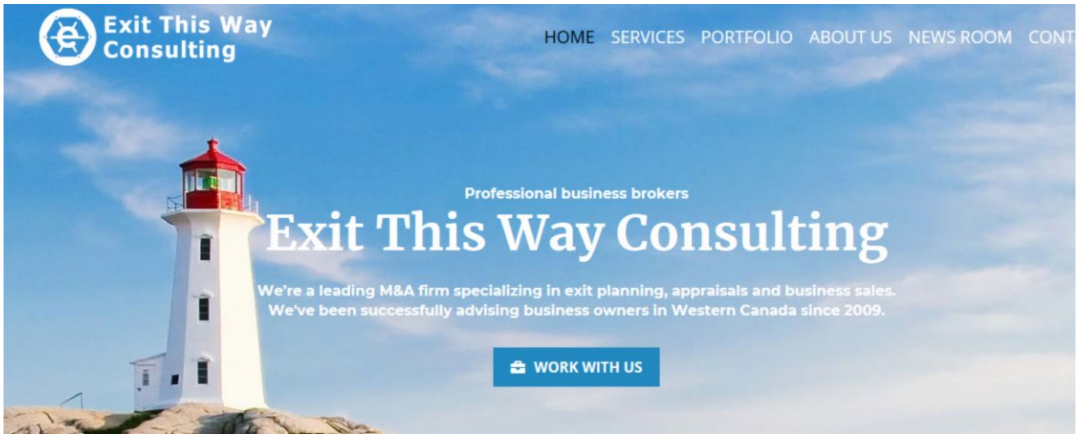
Subject: M&A Summer 2025

Mergers & Acquisition Advisors

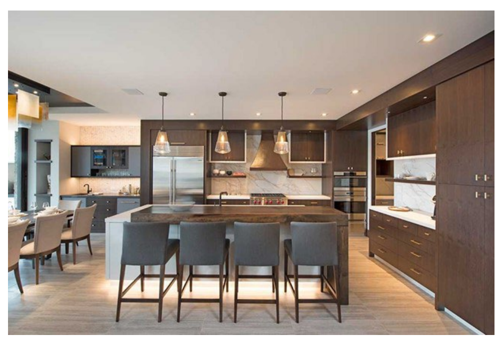


Lower Private Mid Market Update

Greetings,

DONE DEAL - June

With trade uncertainty here to stay, deals are still getting done.!



Custom High End Cabinet Manufacturer - just SOLD!

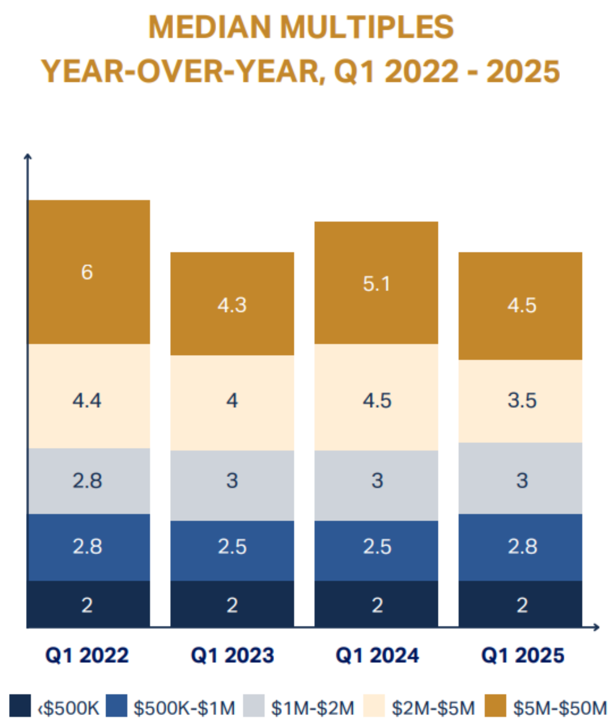
"From start to finish, ETWC led the way with professionalism and integrity. They had my back through every step of the process and were efficient and effective. Their knowledge of sales transactions and ability to present my company to the market was exceptional." ... Owner

Call Direct: **250.870.6813**
or
Email: neil@exitthisway.ca

Neil Thomson, **M&AMI**, ***Lifetime CBI***
Managing Partner

1Q2025 Multiples

Despite economic uncertainty and tariff-related volatility, the M&A market remains fundamentally stable. A slowdown in the volume of deals has occurred, while the funding landscape has gotten very competitive over fewer quality financing opportunities. With steady mature leadership at the helm in Canada now, we should see the lower middle market deal-making in the months ahead gain momentum.



STAY CONNECTED